

Courses	Translation	UCSC official TOR	Language	Year	Credits	Professor	Semester	Code	IPBS - Classification	Core	Regional	COMMENTS
<b>3rd year 2017/18</b>												
<b>Italian (Intensive-precourse)</b>												
Teologia I - Questioni fondamentali: la fede cristologica e la scrittura	Theology I [1]		ITA	1	0	M. Casola	I and II					
Economia Aziendale	Business Administration	Business Economics	ITA	1	7	E. Zuffada	I	SECS P07	Introduction to business	5	5	
Contabilità e bilancio	Financial Accounting and Financial Statement	Financial Statement Accounting	ITA	1	8	A.M. Fellegara	II	SECS P07	Accounting	5	5	
Istituzioni di diritto	Legal Principles	Principles Law	ITA	1	5	P. Casnici	I	IUS 01	Regional - Law		5	
Istituzioni di diritto privato	Principles of Private Law		ITA	1	5	P. Sabbioni	II	IUS 09	Regional - Law		5	
Istituzioni di diritto pubblico	Marketing	Marketing	ITA	1	5	D. Fornari	I	SECS P08	Marketing	5		
Marketing	Strategic Marketing		ITA	1	5	D. Fornari	II	SECS P08	Marketing	5		
Marketing operativo	Operational Marketing		ITA	1	5	A. Agliari	I	SECS S05	Quantitative methods	5	3	
Matematica Generale (Corso B)	General Mathematics	General Mathematics (Course B)	ITA	1	8	A. Agliari	I	SECS S05	Quantitative methods	5	3	
Teorie e Politiche microeconomiche	Microeconomics	Microeconomics Theories and Policies	ITA	1	5	M.C. Piva	II	SECS P01	Economics	5		
Teorie microeconomiche	Microeconomics		ITA	1	5	M.C. Piva	II	SECS P02	Economics	5		
Politiche microeconomiche	Microeconomics		ITA	1	5	M.C. Piva	II	SECS P02	Economics	5		
Lingua Inglese (Corso Base)	English [2]	English Language (Basic Course)	ENG	1	3	W. Farrar	I and II		Communication /languages	5		
<b>3rd year 2018/19</b>												
Teologia II - Questioni di Antropologia teologica ed ecclsiologia	Theology II		ITA	2	58	M. Malinverni	I and II					
Financial Statement Analysis e Programmazione e Controllo	Financial Statement Analysis, Planning and Control	Balance Sheet Analysis Planning and Control	ENG	2	5	L. Zoni	I	SECS P07	Accounting	5		
Financial Statement Analysis	Financial Statement Analysis		ENG	2	5	L. Zoni	I	SECS P07	Accounting	5		
Programmazione e controllo	Planning and control		ITA	2	5	I. Demuro	II	IUS 04	Regional - Law		5	
Diritto commerciale	Commercial Law	Commercial Law	ITA	2	5	I. Demuro	II	IUS 04	Regional - Law		5	
Finanza aziendale (Corso A)	Corporate Finance	Corporate Finance (Course A)	ITA	2	5	F. Pampanini	I	SECS P05	Finance	5		
Corso Business	Corporate Finance		ITA	2	5	F. Pampanini	I	SECS P05	Finance	5		
Scelte di finanziamento	Financing decisions		ITA	2	5	L. Di Simone	II	SECS P09	Finance	5		
Microeconomia	Microeconomics	Microeconomics	ITA	2	9	M. Bausola	I	SECS P01	International business studies	5	4	
Organizzazione aziendale	Business Organization	Corporate Organization	ITA	2	5	F. Camboni	II	SECS P10	Organizational behavior	5		
Statistica	Statistics	Statistics (Course C)	ITA	2	8	E. Fabrizi	I	SECS S01	Quantitative methods	5	3	
Elective: Tecniche di comunicazione or Communication Skills	Communication skills	Communication skills	ITA/ENG	2	2				Communication /languages		2	
Stage	Internship	Internship	ITA	2	8		II				8	
Lingua Inglese (Business English)	Business English [4]		ENG	2	3	N. Guèl	I		Communication /languages	3		
Seconda Lingua (Francese/Spagnolo/Tedesco/Olandese)	Second Language (French/Spanish/German/Dutch)		ENG	2	2		I and II		Communication /languages	2		
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**Comments**

- [1] Approved with grade, not in the GPA
- [2] Approved, no grade
- [3] Highly recommended to all DD incoming students (I and III year)
- [4] not for English mother tongue

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<b>3rd year 2017/18</b>												
<b>Italian (Intensive-precourse)</b>												
Teologia III - Questioni teologiche di etica e morale cristiana	Theology III [1][4]		ITA	3	0	M. Bianchi	I and II					
International Law	International Law	International Law	ENG	3	10	P. Argonelli	I and II	IUS 04	Regional - Law		10	In English from 2016,17
Economia dell'Impeto	Along Economics		ITA	3	5	C. Masella	II	SECS P01	Economics	5	5	
Logistica e Supply Chain Management	Logistics and Supply Chain Management	Logistics and Supply Chain Management	ITA	3	5	L. Lasini	I	SECS P08	Production and Operations	5	5	
Sistemi Informativi aziendali	Enterprise Information Systems	Information Systems	ITA	3	5	G. Zanoni	II	ING INF 05	MIS	5		
Economic Policy	Economic Policy	Economic Policy (Course C)	ENG	3	10	F. Daveri	II	SECS P02	Economics	5		In English from 2016,17
Strategia Aziendale	Business Strategy	Corporate Strategy	ITA	3	5	F. Antoldi	II	SECS P07	Strategy	5	5	
English for International Business	English for International Business	English for International Business	ENG	3	5	A. Radicchi	I	EAGS87	Communication /languages	5	5	
Corporate Social Responsibility	Corporate Social Responsibility	Corporate Social Responsibility	ITA	3	5	D. Galli	I	SECS P07	Ethics	5		In English in 2017,18
Selezione del personale	HR Management	Human Resource Management	ITA	3	5	F. Camboni	II	SECS P10	HR	5		In English in 2017,18
Prova finale	Internship report	Final project	ITA	3	5				Final project	5		
<b>3rd year 2018/19 (subject to change)</b>												
Economic Strategy	Corporate Strategy	Corporate Strategy	ENG	4	5	E. Viodranini	I	SECS P07	Strategy	5		
Intercultural Management	Organizational Behavior	Organizational Behavior	ENG	4	5	M. di Mauro	II	SECS P10	Organizational behavior	5	5	
Imprese e scelte di finanziamento	Entrepreneurship and Financing Decisions		ITA	4	5	M. R. Borroni	I		Finance	5	5	
Strategie di Branding internazionale	International Branding strategies		ITA	4	5	M.C. Ostilio	I		Marketing	5		
Esami a scelta (2) 10 ECTS:												
Imprenditorialità	Entrepreneurship [6]	Entrepreneurship	ITA	4	5	F. Antoldi	I	SECS P07	Strategy	5		
Analisi Finanziaria	Financial Analysis [6]	Financial Analysis	ITA	4	5	M. Grossi	I	SECS P09	Finance	5		
Performance Measurement and Incentives	Strategic Control [6]	Strategic Control	ENG	4	5	L. Zoni	I	SECS P07	Accounting	5		
Economic scenarios	Doing Business in Emerging Markets [6]	Doing Business in Emerging Markets	ENG	4	5	M. Minicullo	I	SECS P07	Strategy	5		
English for International Management	English for International Management [6]	English for International Management	ENG	4	5	A. Radicchi	I		Communication /languages	5		
Stage	Internship	Internship	ITA	4	20		II		Internship	20	5	
Relazione Finale	Internship report	Final project	ITA	4	5		II		Internship	5		
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**Comments**

- [1] Approved with grade, not in the GPA
- [3] Highly recommended to all DD incoming students (I and III year)
- [4] DD incoming students take Theology III but the exam is registered as Theology I on their Study Plan.
- [5] Elective - not for English mother tongue - graded course and grade in the GPA
- [6] Elective